PORTSMOUTH WATER Ltd CUSTOMER CHALLENGE GROUP (CCG) MEETING HELD ON TUESDAY 27 JUNE 2017

PRESENT: Karen Gibbs (CCWater), John Hall (John Hall Consulting), David Howarth (Environment Agency), Doug Hunt (WS Atkins), Lakh Jemmett (Chairman), Douglas Kite (Natural England), Simon Oakley (Chichester District Council), Ingrid Strawson (CCWater), Paul Barfoot, Tamara Breach, Georgina Caruana, Steve Morley, Helen Orton, Rod Porteous and Neville Smith (all Portsmouth Water)

Apologies: Charles Burns (Federation of Small Businesses), Caroline Brook (Winchester City Council), Kathleen Jones (Gosport Borough Council), Jon Stuart (Havant & District CAB)

Introductions:

Rod Porteous (Engineering Director) and Georgina Caruana (Customer Engagement Officer) were introduced to the meeting.

1. Minutes & Actions from Meeting held 9 May 2017 The Company confirmed the amendment received from KG has been included and the Minutes were approved.

2. Minutes & Actions of Meeting Held on 7 June 2017 Minutes and actions approved

Minutes and actions approved.

2.1 Action Log

LJ described the purpose of the Action Log. It would ensure a record of all challenges made were noted and actioned by the Company.

3. ODIs 2016/17

SM introduced the ODI Report for 2016/17. Members had an opportunity to ask questions of the Company and its third party external assurance provider, Doug Hunt (Atkins).

LJ then introduced the draft CCG report. Members approved the report as circulated. LJ also suggested the Company should consider providing more detail on its two action plans, leakage and Water Quality Contacts. The Company would consider this further before publication.

There was then specific questions on the leakage failure which RCP addressed.

4. CUSTOMER ENGAGEMENT PROGRAMME

4.1 Customer Engagement Plan

HMGO updated members on the Customer Engagement plan. A number of items on the plan would be discussed later in the meeting.

- Water hardness survey less than 40 results thus far, so the Company will continue to collect this information.
- Resilience the subject of CAP3 and further work planned in early Autumn.
- CAP the Company would write up the three CAPs and agreed its future plan with CCG as appropriate.
- Employee survey will build on IoCS survey undertaken in 2016 and we will employ different methods of communication.
- Bad debt a presentation on how we manage bad debt would be given later in the meeting.
- SM asked LJ to forward the information he received from Ofwat on industry performance relating to bad debt.
- Interruptions we are still planning this experiment.

HMGO

<list-item><list-item><list-item><list-item><list-item><list-item> Metering – the application of loggers to provide customers with information on usage. The CCG noted this was being undertaken in the highest demand week and the Company should consider extending the trail. Afordability/vulnerability – KG highlighted the need to get expert help on this issue to ensure that any feedback is of use. It was noted that we would build on our recent work with CABs, SSE and Southern Water in particular. Commented that there appears limited knowledge of the environment and what could the Company do to inform customers of the work it undertakes in this area. The future research programmes would clearly need to address this issue. Views of future bill payers – HMGO highlighted the forthcoming workshop with Year 10 students on water resources in the medium term and the requirement to ensure we plan for the future. The Company would present the issues at the next meeting. Lasked that end dates be included in the Action Plan. Metering of the CAP CG emembers then had a private session with Kate Waller from Community Research, the facilitator of the CAP. Discussion of the three CAP meeting. Yies of the trade of the CAP is the meeting and hardness of water. The Company would write up its findings and share with the CCE before the end of July. DFCIFIC PAPENS DAID the paper providing detail of the number of writen complaints for the last three years and exampties of how the Company acts on the complaint or yo changing this policies/procedures. There were no specific comments from the CCG. DFM Stroduced the paper on cost of debt and highlighted the significant impact the likely cost of debt assumption would be to the Company, given is comments from the CCG. DFM Stroduced the paper on cost of debt and highlighted the significant impact that the likely cost of debt assumption would be to the Company, given is existing loan situa</list-item></list-item></list-item></list-item></list-item></list-item>		
 Affordability/vulnerability – KG highlighted the need to get expert help on this issue to ensure that any feedback is of use. It was noted that we would build on our recent work with CABs, SSE and Southern Water in particular. DK commented that there appears limited knowledge of the environment and what could the Company do to inform customers of the work it undertakes in this area. The future research programmes would clearly need to address this issue. Views of future bill payers – HMGO highlighted the forthcoming workshop with Year 10 students on water resources in the medum term and the requirement to ensure we plan for the future. The Company would present the issues at the next meeting. L) asked that end dates be included in the Action Plan. Meet Members of the CAP CG members then had a private session with Kate Waller from Community Research, the facilitator of the CAP. Discussion of the three CAP meetings Cy described the findings of CAPS 1, 2 and 3. There was specific discussion from members about meeting and hardness of water. The Company would write up its findings and share with the CCG before the end of July. SPECIFIC PAPERS Written Complaints PAB introduced the paper providing detail of the number of written complaints for the last three years and examples of how the Company acts on the complaint – by changing its policies/procedures. There were no specific comments from the CCG. Mittoduced the paper on how tariffs are set annually. There were no specific and the the likely cost of debt assumption would be to the Company, given its existing loan situation. There were no specific comments from the CCG. Mittoduced the paper on cost of debt and highlighted the significant instex is the likely cost of debt assumption would be to the Company, given its existing loan situation. There were no specific comments from the CCG. M	information on usage. The CCG noted this was being undertaken in the highest demand week and the Company should consider extending the	
 DK commented that there appears limited knowledge of the environment and what could the Company do to inform customers of the work it undertakes in this area. The future research programmes would clearly need to address this issue. Views of future bill papers – HMGO highlighted the forthcoming workshop with Year 10 students on water issues. The questionnaire was circulated to CCG members and comments invited. There was general discussion on water resources in the medium term and the requirement to ensure we plan for the future. The Company would present the issues at the next meeting. LJ asked that end dates be included in the Action Plan. Meet Members of the CAP CG members then had a private session with Kate Waller from Community Research, the facilitator of the CAP. Discussion of the three CAP meetings CY described the findings of CAPS 1, 2 and 3. There was specific discussion from members about meeting and hardness of water. The Company would write up its findings and share with the CCG before the end of July. SPECIFIC PAPERS Written Complaints PAB introduced the paper providing detail of the number of written complaints for the last three years and examples of how the Company acts on the complaint – by changing its policies/procedures. There were no specific comments from the CCG. Tariff Setting SM introduced the paper on how tariffs are set annually. There were no specific comments from the CCG. Hard Water SM presented to the meeting the initial results from the survey – noting that the initial results of the CAP2 reference the need to address the issue. Leakage Half Year Review (Oct 2016) RCP continued discussion on leakage performance in 2016/17. It was noted that leakage performance is currently challenging given high demands and likely high discretionary use by customers. Li asked if	 Affordability/vulnerability – KG highlighted the need to get expert help on this issue to ensure that any feedback is of use. It was noted that we would build on our recent work with CABs, SSE and Southern Water in 	
 was circulated to CCG members and comments invited. There was general discussion on water resources in the medium term and the requirement to ensure we plan for the future. The Company would present the issues at the next meeting. LJ asked that end dates be included in the Action Plan. Meet Members of the CAP CCG members then had a private session with Kate Waller from Community Research, the facilitator of the CAP. Discussion of the three CAP meetings CY described the findings of CAPS 1, 2 and 3. There was specific discussion from members about metering and hardness of water. The Company would write up its findings and share with the CCG before the end of July. SPECIFIC PAPERS Written Complaints PAB introduced the paper providing detail of the number of written complaints for the last three years and examples of how the Company acts on the complaint – by changing its policies/procedures. There were no specific comments from the CCG. Tariff Setting SM introduced the paper on how tariffs are set annually. There were no specific comments from the CCG. HMGO introduced the paper on cost of debt and highlighted the significant impact that the likely cost of debt assumption would be to the Company, given its existing loan situation. There were no specific comments from the CCG. Hard Water SM presented to the meeting the initial results from the survey – noting that the initial results supported the conclusion from CAP2 reference the need to address the issue. Leakage Half Year Review (Oct 2016) RCP continued discussion on leakage performance in 2016/17. It was noted that other companies in SE had seen similar issues. RCP commented that leakage performance is our entry challenging given high demands and likely high discretionary use by customers. LJ asked if our approach was best practice in the industry? RCP replied that the considered it was – with some significant<	 DK commented that there appears limited knowledge of the environment and what could the Company do to inform customers of the work it undertakes in this area. The future research programmes would clearly need to address this issue. Views of future bill payers – HMGO highlighted the forthcoming 	
 Research, the facilitator of the CAP. Discussion of the three CAP meetings CY described the findings of CAPS 1, 2 and 3. There was specific discussion from members about metering and hardness of water. The Company would write up its findings and share with the CCG before the end of July. SPECIFIC PAPERS Written Complaints PAB introduced the paper providing detail of the number of written complaints for the last three years and examples of how the Company acts on the complaint – by changing its policies/procedures. There were no specific comments from the CCG. Tariff Setting SM introduced the paper on how tariffs are set annually. There were no specific comments from the CCG. Cost of Debt HMGO introduced the paper on cost of debt and highlighted the significant impact that the likely cost of debt assumption would be to the Company, given its existing loan situation. There were no specific comments from the CCG. Hard Water SM presented to the meeting the initial results from the survey – noting that the initial results supported the conclusion from CAP2 reference the need to address the issue. Leakage Half Year Review (Oct 2016) RCP continued discussion on leakage performance in 2016/17. It was noted that other companies in SE had seen similar issues. RCP commented that leakage performance is currently challenging given high demands and likely high discretionary use by customers. LJ asked if our approach was best practice in the industry? RCP replied that the considered it was – with some significant 	 was circulated to CCG members and comments invited. There was general discussion on water resources in the medium term and the requirement to ensure we plan for the future. The Company would present the issues at the next meeting. LJ asked that end dates be included in the Action Plan. 	
CY described the findings of CAPS 1, 2 and 3. There was specific discussion from members about metering and hardness of water. The Company would write up its findings and share with the CCG before the end of July. SPECIFIC PAPERS Written Complaints PAB introduced the paper providing detail of the number of written complaints for the last three years and examples of how the Company acts on the complaint – by changing its policies/procedures. There were no specific comments from the CCG. Tariff Setting SM introduced the paper on how tariffs are set annually. There were no specific comments from the CCG. Cost of Debt HMGO introduced the paper on cost of debt and highlighted the significant impact that the likely cost of debt assumption would be to the Company, given its existing loan situation. There were no specific comments from the CCG. Hard Water SM presented to the meeting the initial results from the survey – noting that the initial results supported the conclusion from CAP2 reference the need to address the issue. Lekage Half Year Review (Oct 2016) RCP continued discussion on leakage performance in 2016/17. It was noted that other companies in SE had seen similar issues. RCP commented that leakage performance is currently challenging given high demands and likely high discretionary use by customers. LJ asked if our approach was best practice in the industry? RCP replied that he considered it was – with some significant		
from members about metering and hardness of water. The Company would write up its findings and share with the CCG before the end of July. SPECIFIC PAPERS Written Complaints PAB introduced the paper providing detail of the number of written complaints for the last three years and examples of how the Company acts on the complaint – by changing its policies/procedures. There were no specific comments from the CCG. Tariff Setting SM introduced the paper on how tariffs are set annually. There were no specific comments from the CCG. Cost of Debt HMGO introduced the paper on cost of debt and highlighted the significant impact that the likely cost of debt assumption would be to the Company, given its existing loan situation. There were no specific comments from the CCG. Hard Water SM presented to the meeting the initial results from the survey – noting that the initial results supported the conclusion from CAP2 reference the need to address the issue. Leakage Half Year Review (Oct 2016) RCP continued discussion on leakage performance in 2016/17. It was noted that other companies in SE had seen similar issues. RCP commented that leakage performance is currently challenging given high demands and likely high discretionary use by customers. LJ asked if our approach was best practice in the industry? RCP replied that he considered it was – with some significant	Discussion of the three CAP meetings	
 Written Complaints PAB introduced the paper providing detail of the number of written complaints for the last three years and examples of how the Company acts on the complaint – by changing its policies/procedures. There were no specific comments from the CCG. Tariff Setting SM introduced the paper on how tariffs are set annually. There were no specific comments from the CCG. Cost of Debt HMGO introduced the paper on cost of debt and highlighted the significant impact that the likely cost of debt assumption would be to the Company, given its existing loan situation. There were no specific comments from the CCG. Hard Water SM presented to the meeting the initial results from the survey – noting that the initial results supported the conclusion from CAP2 reference the need to address the issue. Leakage Half Year Review (Oct 2016) RCP continued discussion on leakage performance in 2016/17. It was noted that other companies in SE had seen similar issues. RCP commented that just in SE had seen similar issues. RCP commented that in the industry? RCP replied that he considered it was – with some significant 	from members about metering and hardness of water. The Company would	
 PAB introduced the paper providing detail of the number of written complaints for the last three years and examples of how the Company acts on the complaint – by changing its policies/procedures. There were no specific comments from the CCG. Tariff Setting SM introduced the paper on how tariffs are set annually. There were no specific comments from the CCG. Cost of Debt HMGO introduced the paper on cost of debt and highlighted the significant impact that the likely cost of debt assumption would be to the Company, given its existing loan situation. There were no specific comments from the CCG. Hard Water SM presented to the meeting the initial results from the survey – noting that the initial results supported the conclusion from CAP2 reference the need to address the issue. Leakage Half Year Review (Oct 2016) RCP continued discussion on leakage performance in 2016/17. It was noted that other companies in SE had seen similar issues. RCP commented that performance is currently challenging given high demands and likely high discretionary use by customers. LJ asked if our approach was best practice in the industry? RCP replied that he considered it was – with some significant 	SPECIFIC PAPERS	
for the last three years and examples of how the Company acts on the complaint – by changing its policies/procedures. There were no specific comments from the CCG. Tariff Setting SM introduced the paper on how tariffs are set annually. There were no specific comments from the CCG. Cost of Debt HMGO introduced the paper on cost of debt and highlighted the significant impact that the likely cost of debt assumption would be to the Company, given its existing loan situation. There were no specific comments from the CCG. Hard Water SM presented to the meeting the initial results from the survey – noting that the initial results supported the conclusion from CAP2 reference the need to address the issue. Leakage Half Year Review (Oct 2016) RCP continued discussion on leakage performance in 2016/17. It was noted that other companies in SE had seen similar issues. RCP commented that leakage performance is currently challenging given high demands and likely high discretionary use by customers. LJ asked if our approach was best practice in the industry? RCP replied that he considered it was – with some significant	Written Complaints	
 SM introduced the paper on how tariffs are set annually. There were no specific comments from the CCG. Cost of Debt HMGO introduced the paper on cost of debt and highlighted the significant impact that the likely cost of debt assumption would be to the Company, given its existing loan situation. There were no specific comments from the CCG. Hard Water SM presented to the meeting the initial results from the survey – noting that the initial results supported the conclusion from CAP2 reference the need to address the issue. Leakage Half Year Review (Oct 2016) RCP continued discussion on leakage performance in 2016/17. It was noted that other companies in SE had seen similar issues. RCP commented that leakage performance is currently challenging given high demands and likely high discretionary use by customers. LJ asked if our approach was best practice in the industry? RCP replied that he considered it was – with some significant 	for the last three years and examples of how the Company acts on the complaint – by changing its policies/procedures. There were no specific comments from	
 comments from the CCG. Cost of Debt HMGO introduced the paper on cost of debt and highlighted the significant impact that the likely cost of debt assumption would be to the Company, given its existing loan situation. There were no specific comments from the CCG. Hard Water SM presented to the meeting the initial results from the survey – noting that the initial results supported the conclusion from CAP2 reference the need to address the issue. Leakage Half Year Review (Oct 2016) RCP continued discussion on leakage performance in 2016/17. It was noted that other companies in SE had seen similar issues. RCP commented that leakage performance is currently challenging given high demands and likely high discretionary use by customers. LJ asked if our approach was best practice in the industry? RCP replied that he considered it was – with some significant 	Tariff Setting	
 HMGO introduced the paper on cost of debt and highlighted the significant impact that the likely cost of debt assumption would be to the Company, given its existing loan situation. There were no specific comments from the CCG. Hard Water SM presented to the meeting the initial results from the survey – noting that the initial results supported the conclusion from CAP2 reference the need to address the issue. Leakage Half Year Review (Oct 2016) RCP continued discussion on leakage performance in 2016/17. It was noted that other companies in SE had seen similar issues. RCP commented that leakage performance is currently challenging given high demands and likely high discretionary use by customers. LJ asked if our approach was best practice in the industry? RCP replied that he considered it was – with some significant 		
 impact that the likely cost of debt assumption would be to the Company, given its existing loan situation. There were no specific comments from the CCG. Hard Water SM presented to the meeting the initial results from the survey – noting that the initial results supported the conclusion from CAP2 reference the need to address the issue. Leakage Half Year Review (Oct 2016) RCP continued discussion on leakage performance in 2016/17. It was noted that other companies in SE had seen similar issues. RCP commented that leakage performance is currently challenging given high demands and likely high discretionary use by customers. LJ asked if our approach was best practice in the industry? RCP replied that he considered it was – with some significant 	Cost of Debt	
SM presented to the meeting the initial results from the survey – noting that the initial results supported the conclusion from CAP2 reference the need to address the issue. Leakage Half Year Review (Oct 2016) RCP continued discussion on leakage performance in 2016/17. It was noted that other companies in SE had seen similar issues. RCP commented that leakage performance is currently challenging given high demands and likely high discretionary use by customers. LJ asked if our approach was best practice in the industry? RCP replied that he considered it was – with some significant	impact that the likely cost of debt assumption would be to the Company, given	
 initial results supported the conclusion from CAP2 reference the need to address the issue. Leakage Half Year Review (Oct 2016) RCP continued discussion on leakage performance in 2016/17. It was noted that other companies in SE had seen similar issues. RCP commented that leakage performance is currently challenging given high demands and likely high discretionary use by customers. LJ asked if our approach was best practice in the industry? RCP replied that he considered it was – with some significant 	Hard Water	
RCP continued discussion on leakage performance in 2016/17. It was noted that other companies in SE had seen similar issues. RCP commented that leakage performance is currently challenging given high demands and likely high discretionary use by customers. LJ asked if our approach was best practice in the industry? RCP replied that he considered it was – with some significant	initial results supported the conclusion from CAP2 reference the need to address	
that other companies in SE had seen similar issues. RCP commented that leakage performance is currently challenging given high demands and likely high discretionary use by customers. LJ asked if our approach was best practice in the industry? RCP replied that he considered it was – with some significant	Leakage Half Year Review (Oct 2016)	
	DOD sectioned discussion on lastere performance in 0040/47. It uses noted	

4.2

4.3

5.

5.1

5.2

5.3

5.4

5.5

SM HMGO

CY

???

The Company will provide a monthly update to the CCG

Note: JH & RCP left the meeting.

6. Presentations

6.1 Bad Debt

James Silvester, Affordability & Debt Team Leader, presented the Company approach to debt and affordability. Members questioned to develop their understanding further.

6.2 WISER

David Howarth presented detail of the WISER strategy. SM commented that whilst this was a new document, it effectively replaced the previous Statement of Obligations. SM took the opportunity to inform the CCG of its plans to submit its WRMP and Drought Plans to Defra in December 2017.

7. Any other Business

LJ noted that Ofwat would publish its PR19 methodology on 11 July 2017 and the CCG would need to get up to speed. It was suggested that a face to face meeting be arranged for September, but still hold 19 October 2017 in the diary, provisionally.

8. Date of Next Meetings

September – Dates to be sent out on Doodle poll Thursday 19 October 2017 (Provisional) ΤВ

RCP