

# Senior Procurement Manager

**SALARY RANGE: £65,000 TO £70,000**  
**BASED AT HAVANT, HAMPSHIRE**

Portsmouth Water is one of the leading water companies in England and Wales, consistently being ranked first in the industry for customer service over the past 3 years and at the same time delivering the lowest customer bills, showing our commitment to continually improve in both technology and performance to meet the needs of our customers.

Portsmouth Water is in the midst of a period of major change for the business; part of this change is the implementation of a new approach to procurement. We have an ambitious new commercial and procurement strategy introducing new ways of working and changing roles and responsibilities. We are making a substantial investment in procurement and need like-minded people to share our vision and deliver excellence.

We are looking for a highly experienced Senior Procurement Manager to lead and deliver our procurement strategy. This is a senior managerial role with a high requirement for strategic thinking, leadership and well-developed teamwork. You will be responsible for the overall management of the procurement function and materials management including day-to-day operation, strategic direction and continuous improvement.

You will need to be an excellent communicator with a track record of building trusted relationships with internal and external stakeholders, companies, contractors and suppliers. You will possess a pro-active approach to Health & Safety and customer service, working at all times in line with our values of excellence, respect and integrity.

## Key Responsibilities

- Managing Portsmouth Water's spend with third parties
- Delivery of the Commercial & Procurement Strategy
- Identifying and developing strategic supplier relationships that will aid the delivery of the strategy
- Supporting the development of category management in driving innovation and a culture of continuous improvement
- Leading, developing and managing the Corporate Procurement team
- Personally negotiating or helping other staff negotiate terms with major suppliers
- Safeguarding Portsmouth Water's contractual and commercial risk
- Working with stakeholders to promote effective contract management

## Key Attributes

- Ability to influence and at ease presenting at Executive level
- Excellent team management and leadership skills
- Ability to negotiate at the highest levels with suppliers
- Ability to live and work with ambiguity and change

## The role requires the following qualifications:

- Educated to Degree level or equivalent
- A relevant professional qualification (e.g. MCIPS) or equivalent

## In return you can expect benefits such as:

- Car allowance
- Competitive Company pension
- Private Health Insurance
- support for professional and academic development
- 27-31 days annual leave

For an informal discussion please contact Mark Mills, Head of Asset Delivery on 07545 928070. Applicants should send a CV outlining current salary with 2 referees.

**Interviews will be held on 26th and 27th November 2019.**

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Ian Limb, Head of HR, PO Box 8, Havant, Hants PO9 1LG

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Closing date: 14 November 2019

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**Delivering excellence** for our customers, our people and our environment